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To whom it may concern

Intec SRO became Procter and Gamble distribution services provider for the Czech and Slovak markets in 1994, since the establishment of a large scale P&G operation in the country. Intec company is still doing all warehousing services (unloading, storage, picking, pallet preparation, loading for distribution to final customers, value added services) for Procter and Gamble till the present day. Intec supported P&G's growth on the market by growing their own operation several fold since the start of cooperation in 1994. This included the expansion needed to accommodate all P&G's acquisitions, the latest being Wella and Londa addition to our portfolio.

Intec has proven to be a very reliable partner for P&G over the years. They established good understanding of P&G requirements in all aspects (quality assurance, internal controls, service level, cost and all other KPIs) and were able to live up to them. They improved their operation in line with P&G's and market growing requirements and have consistently met and exceeded P&G's targets.

Procter and Gamble has very strict internal expectations and program for quality assurance that involves an independent bi-annual assessment of all sites against those requirements. Intec has passed successfully several such audits in the course of the past 12 years.

Recently Intec managed with excellence the implementation of own warehouse management system that became mandatory given the growth of the operation and its complexity. They manage well over 10 000 pallet inventory split over 1000 different product codes.

Sincerely,

Roman Moczyrog
Customer Service / Logistic Manager Central Europe South
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